

## TOEIC Part 3 Practice #14

The student will look at the questions and answers in the first part, the teacher will read the script in the second part. After each dialogue there are three questions based on the dialogue. The student should choose which of the four answers is the best answer for the question based on the dialogue.

1. What are the speakers discussing?
  - A. A marketing strategy
  - B. A company reorganization
  - C. Quarterly sales figures
  - D. Employee performance reviews

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3. What does the man imply about the southern region?
  - A. It has surpassed expectations
  - B. It needs more data
  - C. Its performance is unchanged
  - D. Its market is growing

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4. What problem are the speakers discussing?
  - A. A shipment was damaged
  - B. An order has been delayed
  - C. A supplier sent the wrong items

D. A meeting was rescheduled

5. What does the woman mention about the delay?

- A. It was caused by bad weather
- B. It will affect next week's order
- C. It has happened multiple times
- D. It was due to incorrect billing

6. What does the man plan to do?

- A. Cancel the order
- B. Call the supplier
- C. Look for a new vendor

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- C. High registration fees
- D. The size of the venue

8. Why did she reserve the smaller room?

- A. It was cheaper
- B. It was closer to the hotel
- C. It had better lighting
- D. It was the only available option

9. What does the man suggest?

- A. Holding the event online
- B. Renting extra chairs

- C. Canceling some presentations
  - D. Reducing the number of participants
- 

10. What issue is the man experiencing?

- A. His computer froze
- B. He can't find the login page
- C. His account was deleted
- D. He can't access a system

11. What does the woman ask the man?

- A. Which credentials he used
- B. What his department is

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- B. Contacting him
  - C. Waiting until the afternoon
  - D. Asking a manager for help
- 

13. What does the woman ask the man about?

- A. A client meeting
- B. An updated company policy
- C. A canceled trip
- D. A training seminar

14. What does the woman say the e-mail explains?

- A. How to submit expenses

- B. Why a trip was canceled
- C. When the meeting will be held
- D. How to use the company card

15. What does the man plan to do?

- A. Ask his supervisor
- B. Review his receipts
- C. Talk to accounting
- D. Read the e-mail

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16. What are the speakers discussing?

- A. A maintenance report

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- A. It was delivered late
- B. It was the wrong type
- C. It was recycled
- D. It was recently replaced

18. What does the woman suggest doing?

- A. Buying a new printer
  - B. Ordering more toner
  - C. Contacting tech support
  - D. Making fewer copies
-

19. What did the woman do?
- A. Wrote a product review
  - B. Uploaded some photos
  - C. Scheduled a meeting
  - D. Edited a video
20. What does the man ask about?
- A. The number of files
  - B. The folder permissions
  - C. The print layout
  - D. The catalog images

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22. Where are the speakers most likely located?
- A. In a printing office
  - B. At a staff meeting
  - C. At a trade show
  - D. At a distribution center
23. What did the woman ask about?
- A. Name tags
  - B. Product samples
  - C. Brochures
  - D. Display screens



24. What does the man say he did?

- A. Spoke with clients
  - B. Put out the brochures
  - C. Checked the audio
  - D. Updated the schedule
- 

25. What are the speakers discussing?

- A. A new department policy
- B. An office relocation
- C. A renovation project
- D. A construction delay

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27. What does the man say about the new location?

- A. It's farther from reception
  - B. It needs more desks
  - C. It will be shared with another team
  - D. It's closer to the meeting rooms
- 

28. What does the man plan to do?

- A. Attend a conference
- B. Change his career
- C. Join a workshop

D. Take a vacation

29. What does the woman say about the instructor?

- A. She works in HR
- B. She has a good reputation
- C. She's a new hire
- D. She's offering online classes

30. What does the woman express interest in?

- A. Starting a project
- B. Asking for training
- C. Attending a future session

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## Teacher's Script

Questions 1–3 refer to the following conversation.

**W:** Did you get a chance to review the sales figures from last quarter?

**M:** I did. Sales in the northern region are steadily increasing.

**W:** That's great to hear. What about the southern region?

**M:** Unfortunately, the numbers there haven't changed much.

1. What are the speakers discussing?
  2. What does the man say about the northern region?
  3. What does the man imply about the southern region?
- 

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4. What problem are the speakers discussing?
  5. What does the woman mention about the delay?
  6. What does the man plan to do?
- 

Questions 7–9 refer to the following conversation.

**W:** I'm worried we won't have enough space for everyone at the conference.

**M:** Did you reserve the large hall or the smaller meeting room?

**W:** The smaller one, because it was the only one available.

**M:** Then we may need to limit the number of attendees.

7. What is the woman concerned about?
8. Why did she reserve the smaller room?



9. What does the man suggest?

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**Questions 10–12 refer to the following conversation.**

**M:** I'm having trouble logging into the new scheduling system.

**W:** Are you using your employee ID or your e-mail address?

**M:** I've tried both, but neither one is working.

**W:** You may need to reset your password.

- 10. What issue is the man experiencing?
- 11. What does the woman ask the man?
- 12. What does the woman recommend?

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- 13. What does the woman ask the man about?
  - 14. What does the woman say the e-mail explains?
  - 15. What does the man plan to do?
- 

**Questions 16–18 refer to the following conversation.**

**M:** The printer in the copy room is out of toner again.

**W:** I thought we just replaced it last week.

**M:** We did, but it's been used heavily lately.

**W:** We should order more supplies.

- 16. What are the speakers discussing?

17. What does the man say about the toner?
18. What does the woman suggest doing?

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**Questions 19–21 refer to the following conversation.**

**W:** I've uploaded the photos from the product shoot.

**M:** Great. Did you also include the images for the online catalog?

**W:** Yes, they're in the marketing folder.

**M:** Perfect. I'll forward the link to the web designer.

19. What did the woman do?
20. What does the man ask about?
21. What does the man say he will do?

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**M:** They arrived this morning. I left them on the display table.

**W:** Great. I'll arrange them before people start arriving.

22. Where are the speakers most likely located?
23. What did the woman ask about?
24. What does the man say he did?

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**Questions 25–27 refer to the following conversation.**

**W:** I heard we're moving to the third floor next month.

**M:** Yes, it'll give us more space and better light.

**W:** That sounds like an improvement.

**M:** And we'll be closer to the main meeting rooms too.

- 25. What are the speakers discussing?
  - 26. What benefit of the move does the man mention?
  - 27. What does the man say about the new location?
- 

**Questions 28–30 refer to the following conversation.**

**M:** I'm thinking of enrolling in the data analytics workshop next weekend.

**W:** That sounds interesting. I've heard the instructor is excellent.

**M:** Yeah, and it could really help with my current project.

**W:** Let me know how it goes—I might join the next session.

- 28. What does the man plan to do?

- 29. What does the woman say about the instructor?

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## Answers

1. C
2. C
3. C
4. B
5. C
6. B
7. D
8. D
9. D
10. D
11. A
12. A

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18. B
19. B
20. D
21. A
22. C
23. A
24. B
25. B
26. C
27. D
28. C
29. B
30. C